

U.S. Department of Justice

Washington, DC 20530

**Supplemental Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**For Six Month Period Ending April 30, 2017

(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant

(b) Registration No.

Flywheel Government Solutions

6386

(c) Business Address(es) of Registrant

1401 K St NW

Suite 525

Washington, DC 20005

2. Has there been a change in the information previously furnished in connection with the following?

(a) If an individual:

(1) Residence address(es) Yes ☐ No ☐(2) Citizenship Yes ☐ No ☐(3) Occupation Yes ☐ No ☐

(b) If an organization:

(1) Name Yes ☐ No ☒(2) Ownership or control Yes ☐ No ☒(3) Branch offices Yes ☒ No ☐

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

Flywheel Government Solutions moved to a new office at 1401 K St NW, Suite 525, Washington, DC, 20005 on May 1, 2017. Previously, the organization's business address was 1012 14th St NW, Suite 500, Washington, DC, 20005.

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.Yes ☐No ☐

If yes, have you filed an amendment to the Exhibit C?

Yes ☐No ☐

If no, please attach the required amendment.

n/a

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

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4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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## (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

Name	Residence Address	Citizenship	Position	Date Assumed
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(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
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(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

**II - FOREIGN PRINCIPAL**

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☒ No ☐  
If yes, furnish the following information:

Foreign Principal

Date of Termination

Royal Embassy of the Kingdom of Saudi Arabia through MSLGROUP  
Americas, Inc d/b/a Qorvis MSLGROUP

February 28, 2017

8. Have you acquired any new foreign principal(s)<sup>2</sup> during this 6 month reporting period? Yes ☐ No ☒  
If yes, furnish the following information:

Name and Address of Foreign Principal(s)

Date Acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)<sup>2</sup> whom you continued to represent during the 6 month reporting period.

n/a

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A<sup>3</sup> Yes ☐ No ☐Exhibit B<sup>4</sup> Yes ☐ No ☐ n/a

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

n/a

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

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**III - ACTIVITIES**

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐

If yes, identify each foreign principal and describe in full detail your activities and services:

Conducted outreach to state government officials to educate stakeholders on the impact of JASTA on their states.

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See Attachment 1

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes ☐ No ☒

If yes, describe fully.

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<sup>5</sup> "Political activity," as defined in Section 1(o) of the Act, means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>6</sup>

Date	From Whom	Purpose	Amount
11/18/16	Royal Embassy of the	Government relations	\$25,000.00
2/28/17	Kingdom of Saudi Arabia through MSLGROUP Americas, Inc d/b/a Qorvis MSLGROUP	Travel and incidental expenses (11/18/16-2/28/17)	\$314.84

\$25,314.84

Total

## (b) RECEIPTS - FUNDRAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fundraising campaign<sup>7</sup>, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D<sup>8</sup> to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

## (c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

**15. (a) DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

Flywheel Government Solutions performed all of its services internally through direct communication with offices.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☒No ☐

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
11/30/16	\$1,000 (from Brian Sailer)	Larry Hogan	Annapolis, MD
1/23/17	\$1,000 (from Brian Sailer)	Ed Gillespie	Chevy Chase, MD
1/23/17	\$1,000 (from David Beightol)	Ed Gillespie	Chevy Chase, MD
2/24/17	\$500 (from David Beightol)	Charlie Baker	Washington, DC
2/25/17	\$1,000 (from Brian Sailer)	Chris Sununu	Washington, DC
2/27/17	\$500 (from David Beightol)	Chris Sununu	Washington, DC
3/15/17	\$500 (from David Beightol)	Rebecca Kleefisch	Washington, DC
3/15/17	\$250 (from Brian Sailer)	Rebecca Kleefisch	Washington, DC

<sup>10, 11</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

**V - INFORMATIONAL MATERIALS**

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?<sup>12</sup>  
 Yes ☒ No ☐

If Yes, go to Item 17.

- (b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?  
 Yes ☐ No ☐

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

Royal Embassy of the Kingdom of Saudi Arabia through MSLGROUP Americas, Inc d/b/a Qorvis MSLGROUP

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams  
☐ Advertising campaigns ☐ Press releases ☒ Pamphlets or other publications ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

**Electronic Communications**

- ☒ Email  
☐ Website URL(s): \_\_\_\_\_  
☐ Social media websites URL(s): \_\_\_\_\_  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- ☒ Public officials ☐ Newspapers ☐ Libraries  
☐ Legislators ☐ Editors ☐ Educational institutions  
☐ Government agencies ☒ Civic groups or associations ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

<sup>12</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



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**VI - EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature<sup>13</sup>)

May 30, 2017

/s/ Brian A Sailer

eSigned

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<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

# **ATTACHMENT 1**

**Flywheel Government Solutions**  
**Attachment 1**  
**Supplemental Statement for Period Ending April 30, 2017**

**Public Offices Contacted**

<b>Date</b>	<b>Foreign Principal</b>	<b>Government Office</b>	<b>Method of Contact</b>	<b>Principal Subject</b>
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Rick Scott (FL)	Email	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Scott Walker (WI)	Email	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Bruce Rauner (IL)	Email	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Nikki Haley (SC)	Email, Phone	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Terry Branstad (IA)	Email	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Asa Hutchinson (AR)	Email	Background on JASTA
27-Oct-16	Royal Embassy of Saudi Arabia	Gov. Larry Hogan (MD)	Email	Background on JASTA
28-Oct-16	Royal Embassy of Saudi Arabia	Gov. Matt Bevin (KY)	Email	Background on JASTA
28-Oct-16	Royal Embassy of Saudi Arabia	Gov. Pete Ricketts (NE)	Email	Background on JASTA
28-Oct-16	Royal Embassy of Saudi Arabia	Gov. Rick Snyder (MI)	Email	Background on JASTA
28-Oct-16	Royal Embassy of Saudi Arabia	Gov. Doug Ducey (AZ)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Paul LePage (ME)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Jack Dalrymple (ND)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Dennis Daugaard (SD)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Greg Abbott (TX)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Pat McCrory (NC)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Nathan Deal (GA)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Phil Bryant (MS)	Email	Background on JASTA
31-Oct-16	Royal Embassy of Saudi Arabia	Gov. Gary	Email	Background on JASTA

	Saudi Arabia	Herbert (UT)		
	Royal Embassy of	Gov. Butch Otter		
31-Oct-16	Saudi Arabia	(ID)	Email	Background on JASTA
	Royal Embassy of	Gov. Charlie		
31-Oct-16	Saudi Arabia	Baker (MA)	Email	Background on JASTA
	Royal Embassy of	Gov. Matt Mead		
31-Oct-16	Saudi Arabia	(WY)	Email	Background on JASTA
	Royal Embassy of	Gov. Sam		
31-Oct-16	Saudi Arabia	Brownback (KS)	Email	Background on JASTA
	Royal Embassy of	Gov. Bill Haslam		
31-Oct-16	Saudi Arabia	(TN)	Email	Background on JASTA
	Royal Embassy of	Gov. Susana		
31-Oct-16	Saudi Arabia	Martinez (NM)	Email	Background on JASTA
	Royal Embassy of	Gov. Mike Pence		
31-Oct-16	Saudi Arabia	(IN)	Email	Background on JASTA
	Royal Embassy of	Gov. Brian		
31-Oct-16	Saudi Arabia	Sandoval (NV)	Email	Background on JASTA
	Royal Embassy of	Gov. Robert		
31-Oct-16	Saudi Arabia	Bentley (AL)	Email	Background on JASTA
	Royal Embassy of	Gov. Terry	Email,	
31-Oct-16	Saudi Arabia	McAuliffe (VA)	Phone	Background on JASTA
	Royal Embassy of	Gov. Dannel	Email,	
31-Oct-16	Saudi Arabia	Malloy (CT)	Phone	Background on JASTA
	Royal Embassy of	Gov. Jay Inslee	Email,	
31-Oct-16	Saudi Arabia	(WA)	Phone	Background on JASTA
	Royal Embassy of	Gov. Kate Brown	Email,	
31-Oct-16	Saudi Arabia	(OR)	Phone	Background on JASTA
	Royal Embassy of	Gov. Andrew	Email,	
31-Oct-16	Saudi Arabia	Cuomo (NY)	Phone	Background on JASTA
	Royal Embassy of	Gov. Jerry Brown	Email,	
31-Oct-16	Saudi Arabia	(CA)	Phone	Background on JASTA
	Royal Embassy of	Gov. Bruce		
1-Nov-16	Saudi Arabia	Rauner (IL)	Email	Background on JASTA
	Royal Embassy of	Gov. Bill Haslam		
1-Nov-16	Saudi Arabia	(TN)	Email	Background on JASTA
	Royal Embassy of	Gov. Larry Hogan	In person	
1-Nov-16	Saudi Arabia	(MD)	meeting	Background on JASTA
	Royal Embassy of	Gov. Paul LePage		
2-Nov-16	Saudi Arabia	(ME)	Phone Call	Background on JASTA
	Royal Embassy of	Gov. Dennis		
3-Nov-16	Saudi Arabia	Daugaard (SD)	Email	Background on JASTA
	Royal Embassy of	Gov. Phil Bryant	In person	
15-Nov-16	Saudi Arabia	(MS)	meeting	Background on JASTA
16-Nov-16	Royal Embassy of	Gov. Nikki Haley	In person	Background on JASTA

	Saudi Arabia	(SC)	meeting	
	Royal Embassy of	Gov. Asa		
18-Nov-16	Saudi Arabia	Hutchinson (AR)	Email	Background on JASTA
	Royal Embassy of	Gov. Rick Scott		
21-Nov-16	Saudi Arabia	(FL)	Email	Background on JASTA
	Royal Embassy of	Gov. Paul LePage		House/Senate Def
29-Nov-16	Saudi Arabia	(ME)	Email	Authorization
	Royal Embassy of	Gov. Jack		House/Senate Def
29-Nov-16	Saudi Arabia	Dalrymple (ND)	Email	Authorization
	Royal Embassy of	Gov. Dennis		House/Senate Def
29-Nov-16	Saudi Arabia	Daugaard (SD)	Email	Authorization
	Royal Embassy of	Gov. Nikki Haley		House/Senate Def
29-Nov-16	Saudi Arabia	(SC)	Email	Authorization
	Royal Embassy of	Gov. Rick Scott		House/Senate Def
29-Nov-16	Saudi Arabia	(FL)	Email	Authorization
	Royal Embassy of	Gov. Scott Walker		House/Senate Def
29-Nov-16	Saudi Arabia	(WI)	Email	Authorization
	Royal Embassy of	Gov. Bruce		House/Senate Def
29-Nov-16	Saudi Arabia	Rauner (IL)	Email	Authorization
	Royal Embassy of	Gov. Matt Bevin		House/Senate Def
29-Nov-16	Saudi Arabia	(KY)	Email	Authorization
	Royal Embassy of	Gov. Pete		House/Senate Def
29-Nov-16	Saudi Arabia	Ricketts (NE)	Email	Authorization
	Royal Embassy of	Gov. Terry	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	McAuliffe (VA)	Phone	Authorization
	Royal Embassy of	Gov. Dannel	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	Malloy (CT)	Phone	Authorization
	Royal Embassy of	Gov. Jay Inslee	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	(WA)	Phone	Authorization
	Royal Embassy of	Gov. Kate Brown	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	(OR)	Phone	Authorization
	Royal Embassy of	Gov. Andrew	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	Cuomo (NY)	Phone	Authorization
	Royal Embassy of	Gov. Jerry Brown	Email,	House/Senate Def
29-Nov-16	Saudi Arabia	(CA)	Phone	Authorization
	Royal Embassy of	Gov. Phil Bryant		House/Senate Def
29-Nov-16	Saudi Arabia	(MS)	Email	Authorization
	Royal Embassy of	Gov. Doug Ducey		House/Senate Def
2-Dec-16	Saudi Arabia	(AZ)	Email	Authorization

**Associations Contacted**

<b>Date</b>	<b>Foreign Principal</b>	<b>Association</b>	<b>Method of Contact</b>	<b>Principal Subject</b>
30-Nov-16	Royal Embassy of Saudi Arabia	NGAUS	In person	See about potential opps
10-Feb-17	Royal Embassy of Saudi Arabia	NGAUS	Email	See about potential opps
20-Feb-17	Royal Embassy of Saudi Arabia	AGAUS	Email	Background on JASTA